



BioLab Sciences is a regenerative health company, focused on providing innovative solutions that encourage the body to heal itself naturally. Our portfolio of solutions includes best-of-breed biologics and revolutionary biotechnology. We are seeking individuals who are passionate about making a difference in the work they do and will help support our company Mission, "Through our commitment to continuous innovation, education, and superior customer service, BioLab Sciences provides reliable, safe products of the highest quality that optimize the body's own regenerative powers and performance."

Our solutions are helping to revolutionize how wounds are cared for, including severe burns, trauma, plastic surgery, and non-healing injuries. We are a leader in the regenerative health field and there couldn't be a more exciting time to join our team!

BioLab Sciences offers world class regenerative products with reimbursable (Q Codes) and cash pay options. Our current product offerings are: Liquid Allograft; Membrane Allograft; and a Proprietary Advanced Skin Substitute.

We are looking for highly motivated **Independent Reps/Agents (1099)** or **Distributors** (groups of 2 or more reps) with a proven track records in Podiatry/Outpatient Wound Care; Surgical/Acute Wound Care (hospitals/in-patient care); Dermatology; or Pain/Orthopedics/Sports Medicine to sales to join our growing network.

We pay **top commission rates** and have territories available across the US. We will provide company and product training, certification, and marketing support.

Responsibilities:

- Serve as the primary sales contact representing the company to physicians' offices, orthopedic clinics, and other medical practices
- Establish, maintain, and develop strong relationships with customers and key decision makers within the practices
- Present, promote and sell products using solid arguments to existing and prospective customers
- Establish, develop, and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction

Qualifications:

- Highly motivated and target driven with a proven track record
- Prioritizing, time management and organizational skills are a must
- Ability to create and deliver presentations tailored to the audience needs
- Relationship management skills
- Excellent communication skills
- Continuously improve through feedback

Please send your resume to jdelvalle@biolabsciences.net